

PUBLICATIONS OF ALFREDO DE MASSIS (APRIL, 2023)

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ARTICLES IN INTERNATIONAL REFEREED ACADEMIC JOURNALS

'Class A' journals categorized according to the journal ranking made by the National Agency for the Evaluation of the University and Research Systems (ANVUR) for the field of Management ("Economia e gestione delle imprese" - 13/B2 - SECS-P/08)

Ranking of journals as 4* or 3* is done according to the Association of Business Schools (ABS) Academic Journal Guide.

- Pinelli M., Chirico F., De Massis A., Zattoni A. (2023). Acquisition Relatedness in Family Firms: Do the Environment and the Institutional Context matter? *Journal of Management Studies*, forthcoming. **Class A, 4* Journal and Financial Times Journal**
- Levin D. Z., Rondi E., De Massis A. (2023). The reconnection Process: Mobilizing the social capital of dormant ties. *Organization Science*, in press. **Class A, 4* Journal and Financial Times Journal**
- Miroshnychenko I., Vocalelli G., De Massis A., Grassi S., Ravazzolo F. (2023). The Covid-19 pandemic and family business performance. *Small Business Economics: An Entrepreneurship Journal*, in press. **Class A and 3* Journal**
- Suddaby R., Silverman B. S., Jaskiewicz P., De Massis A., Micelotta E. R. (2023). History-informed family business research: An editorial on the promise of history and memory work. *Family Business Review*, <https://doi.org/10.1177/08944865231157>. **Class A and 3* Journal**
- Smith C., Rondi E., De Massis A., Nordqvist M. (2023). Rising every time fall: Organizational fortitude and response to adversities. *Journal of Management*, in press. DOI: 10.1177/01492063231164969. **Class A, 4* Journal and Financial Times Journal**
- Villani E., Linder C., De Massis A., Eddleston K. E. (2023). Employee incentives and family firm innovation: A configurational approach. *Journal of Management*, forthcoming. **Class A, 4* Journal and Financial Times Journal**
- Christofi M., Stylianou I., Hadjielias E., De Massis A., Kastanakis M. (2023). Tackling pandemic-related health grand challenges: The role of organizational ambidexterity, social equality, and innovation performance. *Journal of Product Innovation Management*, In press. <https://doi.org/10.1111/jpim.12662> **Class A and 4* Journal**
- Conz E., Denicolai S., De Massis A. (2023). Preserving the longevity of long-lasting family businesses: A multi-level model. *Journal of Management and Governance*, in press. DOI: 10.1007/s10997-023-09670-z **Class A and 3* Journal**
- Rondi E., Benedetti C., Bettinelli C., De Massis A. (2023). Falling from grace: Family-based brands amidst scandals. *Journal of Business Research*, In press. <https://doi.org/10.1016/j.jbusres.2022.113637>. **Class A and 3* Journal**

- Hsueh J.W.J., De Massis A., Gomez-Mejia L. (2023). Examining Heterogeneous Configurations of Socioemotional Wealth in Family Firms through the Formalization of Corporate Social Responsibility Strategy. *Family Business Review*. In press. **Class A and 3* Journal**
- Conz E., Magnani G., Zucchella A., De Massis A. (2023). Responding to unexpected crises: The roles of slack resources and entrepreneurial attitude to build resilience. *Small Business Economics: An Entrepreneurship Journal*, in press. <https://doi.org/10.1007/s11187-022-00718-2> **Class A and 3* Journal**
- Smulowitz S., Cossin, D., De Massis A., Lu A. (2022). Wrongdoing in Publicly-Listed Family- and Nonfamily-Owned Firms: A Behavioral Perspective. *Entrepreneurship Theory & Practice*, In press. <https://doi.org/10.1177/10422587221142230> **Class A, 4* Journal and Financial Times Journal**
- Arzubiaga U., De Massis A., Maseda A., Iturralde T. (2023). The influence of family firm image on access to financial resources in family SMEs: A signaling theory perspective. *Review of Managerial Science*, 17, 233-258. **Class A and 3* Journal**
- Capolupo P., Ardito L., Messeni Petruzzelli A., De Massis A. (2022). Opening up the black box of family entrepreneurship across generations: A systematic literature review. *International Small Business Journal*, in press. DOI: 10.1177/02662426221127412. **Class A and 3* Journal**
- Welter F., De Massis A., Sauka A., Stephan U. (2022). Von einer Krise zur nächsten? Familienunternehmen im 21. Jahrhundert. *Perspektiven der Wirtschaftspolitik*, in press <https://doi.org/10.1515/pwp-2022-0041>
- Mazzelli A., Rondi E., De Massis A. (2022). A theory of social capital transference. *Academy of Management Best Paper Proceedings*. DOI: <https://doi.org/10.5465/AMBPP.2022.15828abstract>
- Lambrechts F., Huybrechts J., De Massis A., Lehmann E. E. (2022). The “open family firm”: Openness as boundary work in family enterprises. *Small Business Economics: An Entrepreneurship Journal*, in press. <https://doi.org/10.1007/s11187-022-00664-z> **Class A and 3* Journal**
- Brinkerink J., De Massis A., Kellermanns F. (2022). One finding is no finding: Toward a replication culture in family business research. *Journal of Family Business Strategy*, 13(4), 100521. **Class A and 2* Journal**
- Bettinelli C., Lissana E., Bergamaschi M., De Massis A. (2022). Identity in family firms: Toward an integrative understanding. *Family Business Review*, 35(4), 383-414. **Class A and 3* Journal**
- Minola, T., Baù, M., Brumana, M., De Massis, A. (2022). Under which circumstances do family SMEs achieve high growth? A behavioral perspective. *International Small Business Journal*, 40(6), 768-798. **Class A and 3* Journal**
- Bauweraerts, J., Rondi, E., Rovelli, P., De Massis, A., & Sciascia, S. (2022). Are family female directors catalysts of innovation in family SMEs? *Strategic Entrepreneurship Journal*, 16(2), 314-354. (video: <https://youtu.be/VHNYaPaDKq8>) DOI: 10.1002/sej.1420 **Class A, 4* Journal and Financial Times Journal**
- Arzubiaga U., De Massis A., Kammerlander N., Hoy F. (2022). Knowledge management in family firms: Opening the black box and suggestions for future research. *Journal of Knowledge Management*, in 26(2), 269-290. **Class A and 2* Journal**

- Magrelli V., Rovelli P., Benedetti C., Überbacher R., De Massis A. (2022). Generations in family business: A multifield review and future research agenda. *Family Business Review*, 35(1), 15-44. <https://doi.org/10.1177/08944865211069781> **Class A and 3* Journal**
- Rovelli P., De Massis A., Gomez-Mejia L.R. (2022). Are narcissistic CEOs good or bad for family firm innovation? *Human Relations*, in press. **Class A, 4* Journal and Financial Times Journal**
- Miroshnychenko I., De Massis A., Barontini R., Testa F. (2022). Family firms and environmental performance: A meta-analytic review. *Family Business Review*, 35(1), 68-90. <https://doi.org/10.1177/08944865211064409> **Class A and 3* Journal**
- Rondi E., Debellis F., Bettinelli C., De Massis A. (2022). Family multinationals: A systematic literature review to take stock and look ahead. *International Marketing Review*, In press. **Class A and 3* Journal**
- Mazzelli A., Miller D., Le Breton-Miller I., De Massis A., Kotlar J. (2022). Outcome-based imitation in family firms' international market entry decisions. *Entrepreneurship Theory & Practice*, In press. <https://doi.org/10.1177/10422587211058365> **Class A, 4* Journal and Financial Times Journal**
- Ge B., De Massis A., Kotlar J. (2022). Mining the past: History scripting strategies and competitive advantage in a family business. *Entrepreneurship Theory & Practice*, 46(1), 223-251. **Class A, 4* Journal and Financial Times Journal**
- Rovelli P., Benedetti C., Fronzetti Colladon A., De Massis A. (2022). As long as you talk about me: The importance of family firm brands and the contingent role of family-firm identity. *Journal of Business Research*, 139, 692-700. <https://doi.org/10.1016/j.jbusres.2021.09.075> **Class A and 3* Journal**
- Miroshnychenko I., De Massis A. (2022). Sustainability practices of family and nonfamily firms: A worldwide study. *Technological Forecasting & Social Change*, 174, 121079. <https://doi.org/10.1016/j.techfore.2021.121079> **Class A and 3* Journal**
- De Massis A., Kotlar J., Manelli L. (2021). Family firms, family boundary organizations and the family-related organizational ecosystem. *Family Business Review*, 34(4), 350-364. **Class A and 3* Journal**
- Mariani M., Al-Sultan K., De Massis A. (2021). Corporate social responsibility in family firms: A Systematic literature review. *Journal of Small Business Management*, in press. DOI: 10.1080/00472778.2021.1955122 **Class A and 3* Journal**
- Feranita F., Corsi S., De Massis A. (2022). International R&D partnerships: The role of government funding in reducing transaction costs and opportunistic behavior. *R&D Management*, 52(3), 530-547. DOI:10.1111/radm.12497 **Class A and 3* Journal**
- King D. R., Meglio O., Gomez-Mejia L., Bauer F., De Massis A. (2022). Family business restructuring: A review and research agenda. *Journal of Management Studies*, 59(1), 197-235. **Class A, 4* Journal and Financial Times Journal**
- Rovelli P., Ferasso M., De Massis A., Kraus S. (2022). Thirty years of research in family business journals: Status quo and future directions. *Journal of Family Business Strategy*, 13(3), 100422. **Class A and 2* Journal**

- Rondi E., De Massis A., Kraus S. (2021). Servitization through Open Service Innovation in Family Firms: Exploring the Ability-Willingness Paradox. *Journal of Business Research*, 135, 436-444. **Class A and 3* Journal**
- Smith C., Nordqvist M., De Massis A., Miller D. (2021). When so much is at stake: Understanding organizational brinkmanship in family business. *Journal of Family Business Strategy*, 12(4), 100425 <https://doi.org/10.1016/j.jfbs.2021.100425> **Class A and 2* Journal**
- Soluk J., Kammerlander N., De Massis A. (2021). Exogenous shocks and the adaptive capacity of family firms: Exploring behavioral changes and digital technologies in the COVID-19 pandemic. *R&D Management*, 51(4), 364-380. **Class A and 3* Journal**
- Humphrey R. H., De Massis A., Picone P. M., Tang Y., Piccolo R. F. (2021). The psychological foundations of management in family firms: Emotions, memories, and experiences. *Family Business Review*, 34(2), 122-131. **Class A and 3* Journal**
- Bettinelli C., Mismetti M., De Massis A., Del Bosco B. (2022). A review of conflict and cohesion in social relationships in family firms. *Entrepreneurship Theory & Practice*, 46(3), 539-577. **Class A, 4* Journal and Financial Times Journal**
- Soluk J., Miroshnychenko I., Kammerlander N., De Massis A. (2021). Family influence and digital business model innovation: The enabling role of dynamic capabilities. *Entrepreneurship Theory & Practice*, 45(4), 867-905. (video abstract: <https://www.youtube.com/watch?v=e1bp4yTyNf0>) DOI: 10.1177/10422587211000339 **Class A, 4* Journal and Financial Times Journal**
- De Massis A., Eddleston K., Rovelli P. (2021). Entrepreneurial by design: How organizational design affects family and nonfamily firms' opportunity exploitation. *Journal of Management Studies*, 58(1), 27-62 **Class A, 4* Journal and Financial Times Journal**
- Song Y., Escobar O., Arzubiaga U., De Massis A. (2022). The digital transformation of a traditional market into an entrepreneurial ecosystem. *Review of Managerial Science*, 16, 65-88. <https://doi.org/10.1007/s11846-020-00438-5> **Class A and 3* Journal**
- Picone P. M., De Massis A., Tang Y., Piccolo R. F. (2021). The psychological foundations of management in family firms: Values, biases, and heuristics. *Family Business Review*, 34(1), 12-32. **Class A and 3* Journal**
- Rondi E., Überbacher R., von Schlenk-Barnsdorf L., De Massis A., Huelsbeck M. (2022). One for all, all for one": A mutual gains perspective on HRM and innovation management practices in family firms. *Journal of Family Business Strategy*, 13(2). **Class A and 2* Journal**
- Magrelli V., Rondi E., De Massis A., Kotlar J. (2022). Generational brokerage: An intersubjective perspective on managing temporal orientations in family firm succession, *Strategic Organization*, 20(1), 164-199. <https://doi.org/10.1177/1476127020976972> **Class A and 3* Journal**
- Gil-López A., Arzubiaga U., San Román E., De Massis A. (2022). The Visible Hand of corporate entrepreneurship in state-owned enterprises: A longitudinal study of the Spanish national postal operator, *International Entrepreneurship and Management Journal*, 18, 1033-1071. **Class A and 1* Journal**

- De Massis A., Rondi E. (2020). Covid-19 and the future of family business research, *Journal of Management Studies*, 57(8), 1727-1731. **Class A, 4* Journal and Financial Times Journal**
- Debellis F., Rondi E., Plakoyannaki E., De Massis A. (2021). Riding the waves of family firm internationalization: A systematic literature review, integrative framework, and research agenda. *Journal of World Business*, 56(1), 101144. **Class A and 4* Journal**
- Scholes L., Hughes M., Wright M., De Massis A., Kotlar J. (2021). Family management and family guardianship: Governance effects on family firm innovation strategy. *Journal of Family Business Strategy*, 12(4), 100389. **Class A and 2* Journal**
- Miroshnychenko, I. and De Massis, A. (2020) Three decades of research on corporate governance and R&D investments: A systematic review and research agenda. *R&D Management*, 50(5), 648-666. **Class A and 3* Journal**
- Ceipek R., Hautz J., De Massis A., Matzler K., Ardito L. (2021). Digital transformation through exploratory and exploitative Internet of Things innovations: The impact of family management and technological diversification. *Journal of Product Innovation Management*, 38(1), 142-165. <http://dx.doi.org/10.1111/jpim.12551> **Class A and 4* Journal**
- Uhlaner L., De Massis A., Jorissen A., Du Y. (2021). Are outside directors on the SME board always beneficial? Disclosure of firm-specific information in board-management relations as the missing mechanism. *Human Relations*, 74(11), 1781-1819. DOI: 10.1177/0018726720932985 (**video abstract: <https://youtu.be/rJzimXJor2c>**) **Class A, 4* Journal and Financial Times Journal**
- Ceipek R., Hautz J., Messeni Petruzzeli A., De Massis A., Matzler K. (2021). A motivation and ability perspective on engagement in emerging digital technologies: The case of Internet of Things solutions. *Long Range Planning*. 54(5), 101991. **Class A and 3* Journal**
- Correani A., De Massis A., Frattini F., Messeni Petruzzelli A., Natalicchio A. (2020). Implementing a digital strategy: Learning from the experience of three digital transformation projects. *California Management Review*, 62(4), 37-56. DOI: 10.1177/0008125620934864. (**video: <https://youtu.be/T6n-Pdb4h-l>**) **Class A and 3* Journal**
- Conz E., Lamb P., De Massis A. (2020). Practicing resilience in family firms: An investigation through phenomenography. *Journal of Family Business Strategy*, 11(2), 100355. **Class A and 3* Journal**
- Kwon S.W., Rondi E., Levin D., De Massis A., Brass D. (2020). Network brokerage: An integrative review and future research agenda. *Journal of Management*, 46(6), 1092-1120. **Class A, 4* Journal and Financial Times Journal**
- Miroshnychenko I., De Massis A., Miller D., Barontini R. (2021). Family business growth around the world. *Entrepreneurship Theory & Practice*, 45(4), 682-708. **Class A, 4* Journal and Financial Times Journal**
- Argyres N. S., De Massis A., Foss N. J., Frattini F., Jones G., Silverman B.S. (2020). History-informed strategy research: The promise of history and historical research methods in advancing strategy scholarship. *Strategic Management Journal*, 41(3), 343-368. DOI: <https://doi.org/10.1002/smj.3118>. **Class A, 4* and Financial Times Journal**

- Miroshnychenko I., Strobl a., Matzler K., De Massis A. (2021). Absorptive capacity, strategic flexibility and business model innovation: Empirical evidence from Italian SMEs. *Journal of Business Research*, 130, 670-682. <https://doi.org/10.1016/j.jbusres.2020.02.015> **Class A and 3* Journal**
- Jaskiewicz P., Neubaum D., De Massis A., Holt D. T. (2020). The adulthood of family business research through inbound and outbound theorizing. *Family Business Review*, 33(1), 10-17. DOI: 10.1177/0894486520904461 **Class A and 3* Journal**
- Kotlar, J., De Massis, A., Frattini, F., Kammerlander, N. (2020). Motivation gaps and implementation traps: the paradoxical and time-varying effects of family ownership on firm absorptive capacity. *Journal of Product Innovation Management*, 37(1), 2-25. DOI: <https://doi.org/10.1111/jpim.12503> **Class A and 4* Journal**
- Migliori S., De Massis A., Maturo F., Paolone F. (2020). How does family management affect innovation investment propensity? The key role of innovation impulses. *Journal of Business Research*, 113, 243-256. <https://doi.org/10.1016/j.jbusres.2020.01.039>. **Class A and 3* Journal**
- Erdogan I., Rondi E., De Massis A. (2020). Managing the tradition and innovation paradox in family firms: A family imprinting perspective. *Entrepreneurship Theory & Practice*, 44(1), 20-54. DOI: 10.1177/1042258719839712. **Class A, 4* and Financial Times Journal**
- Debellis F., De Massis A., Messeni Petruzzelli A., Frattini F., Del Giudice M. (2021). Strategic agility and international joint ventures: The willingness-ability paradox of family firms. *Journal of International Management*, 27(1), 100739. <https://doi.org/10.1016/j.intman.2020.100739> **Class A and 3* Journal**
- Rondi E., Debellis F., De Massis A., Garzoni A. (2020) Bonding and bridging social capital in family firm internationalization. *Sinergie Italian Journal of management*, 38(1), 105-123. DOI: 10.7433/s112.2020.09.
- Rondi E., Sciascia S., De Massis A., (2020). Innovation in Small Family Firms. *Piccola Impresa / Small Business*, 1, 10-19.
- Miroshnychenko, I., Barontini R., De Massis A. (2020). Investment opportunities and R&D investments in family and nonfamily firms. *R&D Management*, 50(4), 447-461. DOI: 10.1111/radm.12392. **Class A and 3* Journal**
- Muñoz-Bullon F., Sanchez-Bueno M. J., De Massis A. (2019). Combining internal and external R&D: The effects on innovation performance in family and non-family firms. *Entrepreneurship Theory and Practice*, 44(5), 996-1031. DOI: 10.1177/1042258719879674. **Class A, 4* and Financial Times Journal**
- Cappa F., Oriani R., Pinelli M., De Massis A. (2019). When Does Crowdsourcing Benefit Firm Stock Market Performance? *Research Policy*, 48(9), 103825. DOI: <https://doi.org/10.1016/j.respol.2019.103825> **Class A, 4* and Financial Times Journal**
- Mazzelli A., De Massis A., Messeni Petruzzelli A., Del Giudice M., Kahn Z. (2020). Behind ambidextrous search: The microfoundations of search in family and non-family firms. *Long Range Planning*, 53(6), 101882. <https://doi.org/10.1016/j.lrp.2019.05.002>. **Class A and 3* Journal**

- Madanoglu M., Memili E., De Massis A. (2020). Home-based family firms, spousal ownership, and business exit: A transaction cost perspective. *Small Business Economics*, 54(4), 991-1006. DOI: <https://doi.org/10.1007/s11187-018-00131-8>. **Class A and 3* Journal**
- Magistretti S., Dell’Era C., De Massis A., Frattini F. (2019). Exploring the Relationship between Types of Family Involvement and Collaborative Innovation in Design-Intensive Firms: Insights from Two Leading Players in the Furniture Industry. *Industry and Innovation*, 26(10), 1121-1151. **Class A and 2* Journal**
- Garcia, P.R.J., Sharma, P., De Massis, A., Wright, M., Scholes, L. (2019). Perceived parental behaviors and next generation engagement in family firms: A social cognitive perspective. *Entrepreneurship Theory & Practice*, 43(2), 224-243. **Class A, 4* and Financial Times Journal**
- Campopiano G., Rinaldi F.R., Sciascia S., De Massis A. (2019). Family and non-family women on the board of directors: Effects on corporate citizenship behavior in family-controlled fashion firm. *Journal of Cleaner Production*, 214(20), 41-51. DOI: <https://doi.org/10.1016/j.jclepro.2018.12.319> **Class A and 2* Journal**
- Mazzelli, A., Nason, R. S., De Massis, A., Kotlar, J. (2019). Causality rules: Performance feedback on hierarchically related goals and capital investment variability. *Journal of Management Studies*, 56(8), 1630-1654. DOI: <https://doi.org/10.1111/joms.12432>. **Class A, 4* and Financial Times Journal**
- De Massis, A., Wang, H., Chua J.H. (2019). Counterpoint: How heterogeneity among family firms influences organizational change. *Journal of Change Management*. 19(1), 37-44. DOI: <https://doi.org/10.1080/14697017.2017.1419808>.
- Calabrò A., Vecchiarini M., Gast J., Campopiano G., De Massis A., Kraus S. (2019). Innovation in family firms: A systematic literature review and guidance for future research. *International Journal of Management Reviews*, 21(3), 317-355. **Class A and 3* Journal**
- Molly, V., Uhlaner, L., De Massis, A., Laveren, E. (2019). Family-Centered goals, family board representation, and debt financing. *Small Business Economics*, 53(1), 269-286. DOI <https://doi.org/10.1007/s11187-018-0058-9> **Class A and 3* Journal**
- De Massis, A., Foss, N. J. (2018). Advancing family business research: The promise of microfoundations. *Family Business Review*, 31(4), 386-396. **Class A and 3* Journal**
- Worek, M., De Massis, A., Wright, M., Veider, V. (2018). Acquisitions, disclosed goals and firm characteristics: A content analysis of family and nonfamily firms. *Journal of Family Business Strategy*, 9(4), 250-267. **Class A and 2* Journal**
- Arzubiaga, U., Kotlar, J., De Massis, A., Maseda, A., Iturralde, T. (2018). Entrepreneurial orientation and innovation in family SMEs: Unveiling the (actual) impact of the Board of Directors. *Journal of Business Venturing*, 33(4), 455-469. **Class A, 4* and Financial Times Journal**
- Carr, J., De Massis, A., Pearson, A. (2018). Reflections on the F-PEC scale of family influence: Clarifying its distinctive contribution. *Family Business Review*, 31(2), 198-199. **Class A and 3* Journal (Summary and commentary of Astrachan, Klein & Smyrnios’s (2002) paper on the F-PEC scale)**
- De Massis A., Frattini F., Majocchi A., Piscitello L. (2018). Family firms in the global economy: Toward a deeper understanding of internationalization determinants, processes and outcomes. *Global Strategy Journal*, 8(1), 3-21. DOI: 10.1002/gsj.1199. **Class A and 3* Journal**

- Filser, M., De Massis, A., Gast, J., Kraus, S., Niemand, T. (2018). Tracing the roots of innovativeness in family SMEs: The effect of family functionality and socioemotional wealth. *Journal of Product Innovation Management*, 35(4), 609-628. **Class A and 4* Journal**
- De Massis, A., Kotlar, J., Wright, M., Kellermanns, F. (2018). Sector-based entrepreneurial capabilities and the promise of sector studies in entrepreneurship. *Entrepreneurship Theory & Practice*, 42(1), 3-23. DOI: 10.1177/1042258717740548. **Class A, 4* and Financial Times Journal**
- Chua, J.H., Chrisman, J.J., De Massis, A., Wang, H. (2018). Reflections on family firm goals and the assessment of performance. *Journal of Family Business Strategy*, 9(2), 107-113 **Class A and 2* Journal**
- Mazzelli, A., Kotlar, J., De Massis, A. (2018). Blending in while standing out: Selective conformity and new product introduction in family firms. *Entrepreneurship Theory & Practice*, 42(2), 206-230. **Class A, 4* and Financial Times Journal**
- De Massis, A., Audretsch, D., Uhlaner, L., Kammerlander, N. (2018). Innovation with limited resources: Management lessons from the German Mittelstand. *Journal of Product Innovation Management*, 35(1), 125-146. DOI: 10.1111/jpim.12373. (video abstract: https://youtu.be/dz8QFI_AX8I) **Class A and 4* Journal (3rd Top Downloaded JPIM Paper in 2017; Finalist for the JPIMPage Outstanding Professional Contribution Award)**
- Fang, H., Kotlar, J., Memili, E., Chrisman, J.J., De Massis, A. (2018). The pursuit of international opportunities in family firms: Generational differences and the role of knowledge-based resources. *Global Strategy Journal*, 8(1), 136-157 **Class A and 3* Journal**
- De Massis, A., Kotlar, J., Mazzola, P., Minola, T., & Sciascia, S. (2018). Conflicting selves: Family owners' multiple goals and self-control agency problems in private firms. *Entrepreneurship Theory & Practice*, Vol. 42, No. 4, 362-389. DOI: 10.1111/etap.12257. **Class A, 4* and Financial Times Journal**
- Rondi, E., De Massis, A., & Kotlar, J. (2019). Unlocking innovation potential: A typology of family business innovation postures and the critical role of the family system. *Journal of Family Business Strategy*, 10(4), 1-13. DOI: <https://doi.org/10.1016/j.jfbs.2017.12.001>. **Class A and 2* Journal**
- Kotlar, J., Signori, A., De Massis, A., Vismara, S. (2018). Financial wealth, socioemotional wealth and IPO underpricing in family firms: A two-stage gamble model. *Academy of Management Journal*, Vol. 61, No. 3, 1073-1099. DOI: 10.5465/amj.2016.0256. **Class A, 4* and Financial Times Journal**
- Nandan S., Halkias D., Thurman P. W., Komodromos M., Alserhan B. A., Adendorff C., Alhaj N. H. Y. Y., De Massis A., Galanaki E., Juma N., Kwesiga E., Nkamnebe A. D., Seaman C. (2018). Assessing crossnational invariance of the three-component model of organizational commitment: A cross-country study of university faculty. *EuroMed Journal of Business*, Vol. 13, No. 3, 254-279. (Nominated for the **Emerals 2019 Literati Award for Excellence**).
- Campopiano, G., De Massis, A., Rinaldi, F.R., Sciascia, S. (2017). Women's involvement in family firms: Progress and challenges for future research. *Journal of Family Business Strategy*, Vol. 8, No. 4, 200-212. DOI: <https://doi.org/10.1016/j.jfbs.2017.09.001>. (video abstract: <https://youtu.be/Tw2nGweyF2Y>) **Class A and 2* Journal**

- Kotlar, J., De Massis, A., Wright, M., Frattini, F. (2018). Organizational goals: Antecedents, formation processes, and implications for firm behavior and performance. *International Journal of Management Reviews*, Vol. 20, No. S1, S3-S18. DOI: 10.1111/ijmr.12170. **Class A and 3* Journal**
- Feranita, F., Kotlar, J., De Massis, A. (2017). Collaborative innovation in family firms: Past research, current debates and agenda for future research. *Journal of Family Business Strategy*, Vol. 8, No. 3, 137-156. DOI: <http://dx.doi.org/10.1016/j.jfbs.2017.07.001>. **Class A and 2* Journal**
- Casprini E., De Massis A., Di Minin A., Frattini F., Piccaluga A. (2017). How family firms execute open innovation strategies: The Loccioni case. *Journal of Knowledge Management*, Vol. 21, No. 6., 1459-1485. DOI: 10.1108/JKM-11-2016-0515. **Class A and 2* Journal**
- Marler, L., Botero I., De Massis, A. (2017). Succession-related role transitions in family firms: The impact of proactive personality. *Journal of Managerial Issues*, 29(1), 57-81.
- De Massis, A., Sieger, P., Chua, J.H., Vismara, S. (2016). Incumbents' attitude toward intrafamily succession: An investigation of its antecedents. *Family Business Review*, Vol. 29, No. 3, 278–300. **Class A and 3* Journal**
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