

PERSONAL INFORMATION Francesco Grillo

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 francesco.grillo@sssup.it

WORK EXPERIENCE**2008–Present** MANAGING DIRECTOR, VISION & VALUE (ROME, BRUSSELS – LONDON)

Strategic and Management Consulting to Institutions (including the European Commission and the Italian Government), Public Sector Organizations and large Companies. Has managed more than 20 policy evaluations and change management programs. More recently has lead projects of technological foresights for the European Commission, National Governments, Regions and cities.

-Technological Foresight service under the action 1.3.1. Reinforcement and qualification of the PA's demand for innovation through support for pre-commercial public procurement and innovation procurement actions. Financed under POR FESR Sardegna 2014-2020 (2017-2018)

- Evaluation of incentives to SME firms in order to increase their propensity to invest into innovation. Ministry of Economic Development. Budget: 175.000,00. Vision & Value in partnership with University Sant'Anna (2017 – on going)

- Review of Regional Innovation Strategies. Lazio, Campania and Sardinia. 2016 - 2018

- Evaluation of policies for immigrants. Ministry of Interior. Vision & Value in partnership with Fondazione Bruno Kesler, IRVAAP. Budget: 350,000 euro. 2013 - 2016

- Public procurement procedure and identification of improvements to processes for selecting consulting firms: comparison of European countries, Italian Government - Ministry for reforms of Public Administration, 2013

- Ex-post evaluation of the (European Social Fund) European Commission labour market policies related programs (overall financial value of approximately 80 bio Euro), 2000-2006; European Commission- Dg Employment and Social Affairs; in partnership with The London School of Economics, 2009 – 2012; Budget 1,200,0000 euro

- Mid-term evaluation of the community programme for employment and social solidarity – PROGRESS, 2007-2013, European Commission- Dg Employment and Social Affairs; in partnership with the Slovak Governance Institute and the London School of Economics; 2009– 2010; Budget 450,0000 euro

-Evaluation of the Monitoring Systems supporting labour market policies related programmes in EU Member States 2000/ 2006”, European Commission - DG Employment; in partnership with The London School of Economics; 2008–2010; Budget 200,000 euro

05/2012–03/2016 ADVISOR ON INNOVATION POLICIES

EUROPEAN COMMISSION -DG REGIO

Assessing the consistency between Development Programs and Regional Innovation Strategies of Regions; Advising on how institutional capabilities and organization processes are required to draft and implement regional strategies; Assessing Regional Innovation Strategies

Evaluation of the appropriateness of strategies on research and on the information society of Italian regions compared to the European paradigm of smart specialization (2012)

2000–2004 ENGAGEMENT MANAGER, BOSSARD CONSULTANTS – Gemini Consulting (Paris - MILAN)

Assignments both in Italy and abroad. Finance and public sector.

1996–1999 ASSOCIATE, Mc KINSEY & CO. (NEW YORK - MILAN)

Assignments both in Italy and abroad. Finance and public sector.

The book "**McKinsey Mind**" introduces Francesco as a successful example of application of McKinsey problem solving methodologies to public sector and political questions

1992–1995 MARKETING OFFICER, BANK OF TOKYO (LONDON)

Private and public placements. Capital markets.

- 01/2018–Present **MEMBER OF MANAGING BOARD, FREE UNIVERSITY OF BOZEN**
Member of the managing board of the University
- 03/2015–09/2018 **ADVISOR TO THE ITALIAN MINISTER FOR EDUCATION, RESEARCH AND INNOVATION - ITALY**
Advising the Minister on Innovation Policies and European Research Area; Developing evaluation systems for assessing quality of universities.
- 05/2013–12/2014 **SCIENTIFIC COMMITTEE FOR LABOR MARKET REFORM, ADVISOR TO THE MINISTER OF LABOR – ITALY**
Designing the tools to evaluate the implementation of reforms and the re-organization of active labor policies, to

EDUCATION AND TRAINING

- 2013 **PHD IN POLITICAL ECONOMY**
The London School of Economics and Political Science – LSE scholarship
Dissertation: *Public investments in innovation as a tool for economic development - Under which circumstances do EU Structural Funds spent on research achieve their objective to contribute to regional economic development?*
- 1990–1991 **MASTER OF BUSINESS ADMINISTRATION**
Boston University, Boston, Graduate School of Management
High Honors - Grade Point Average 4.0/4.0 - Fulbright Scholar
- 1986–1990 **LAUREA IN ECONOMIA**
Libera Università Internazionale degli Studi Sociali, Roma
110 e lode/ 110 con menzione di Laurea

ADDITIONAL INFORMATION

- Linguistic** As for the Common European Framework, Francesco is a c2 in English, B2 in Spanish and French, a1 in Mandarin, Japanese and German
- Research** **ST ANTONY'S COLLEGE, European Studies Centre, OXFORD UNIVERSITY**
Visiting Scholar Since 2016
Research on the relationship between participation and innovation in Europe and at global level
SANT'ANNA SCHOOL OF ADVANCED STUDIES
Associate Professor Since 2016
Master of "Management of Innovation" (2013, 2014, 2015, 2016, 2017 editions)
OXFORD UNIVERSITY, UK 2014, OXFORD INTERNET INSTITUTE, BALLIOL COLLEGE VISITING FELLOW,
Research on the impact of the Internet on business concentration in different sectors and countries
- Media** Francesco is a **columnist** for **Il Corriere della Sera** and previously was the author of a weekly column for Il Messaggero. He also writes op-ed for Opendemocracy and runs a blog for **The Guardian**. He mostly writes about European Union's and Italy's economics and politics, and the impact of technologies on institutions. Francesco is frequently hosted by televised debates on RAI News 24, Sky, Omnibus. He has been interviewed and mentioned several times by international media including The Economist and BBC.
- Publications** Grillo F. and Nanetti R., (2019), Forthcoming "Democracy, innovation and growth in the 21st Century: the diverging cases of China and Italy London, Palgrave McMillan.
Grillo F., Bellini N., Lazzeri G., and Pasquinelli C. (2017). "Tourism and regional economic resilience from a policy perspective: lessons from smart specialization strategies in Europe", *European Planning Studies* Vol. 25 , Issue 1, pp. 140 - 153
Grillo F., (2017), "Structuring the entrepreneurial discovery process to promote private – public sector engagement". European Commission's Joint Research Centre, Institute for Prospective Technological Studies (ed.), *Governing Smart Specialisation: the institutions of entrepreneurial discovery*. Regional Studies Association, New York, Routledge.

- Grillo F. and Nanetti R., (2016), *Innovation, efficiency and democracy: exploring the innovation puzzle within the European Union's Regional Development Policies*. London, Palgrave McMillan.
- Grillo F., Dutton W.H., and Cobo C. (2015) "Change and stability in the economic geography of information: the distribution of jobs overtime and across industries in the internet age", In Symphonya(ed.), *Emerging Issues in Management*,1: 44-63.
- Grillo F. andLaperrouze J. (2013), "Measuring the cost of congestion on urban area and the flexible congestion rights". In *Journal of Management and Sustainability*, June 2013, Vol. 3, Issue 2 : pp.40- 55.
- Grillo F. and Pasquali O. (2012),"Identify Areas of Improvement in the Universities Ranking",*Evaluation of Higher Education*, June 2012, Volume 6, Issue 1: 61-98.
- Grillo F. and Landabaso(2011), "Merits, problems and paradoxes of regional innovation policies", *Local Economy*, November 2011, Volume 26, Issue 6-7: 544 – 561.
- Grillo F., Iannacci F., T. Cornford T. and Cordella A. (2009),"Evaluating Monitoring Systems in the European Social Fund context: a socio-technical approach", *Evaluation Review*,October 2009; Issue 33(5):419-45.

